

TestkingPDF



Try before you buy

Download a free sample of any of our exam questions and answers

 Download Demo

- ✓ 24/7 customer support, Secure shopping site
- ✓ Free One year updates to match real exam scenarios
- ✓ If you failed your exam after buying our products we will refund the full amount back to you.



Quality and Value

TestkingPDF Practice Exams are written to the highest standards of technical accuracy, using only certified subject matter experts and published authors for development - no all dumps.



Tested and Approved

We are committed to the process of vendor and third party approvals. We believe professionals and executives alike deserve the confidence of quality coverage these authorizations provide.



Easy to Pass

If you prepare for the exams using our TestkingPDF testing engine, It is easy to succeed for all certifications in the first attempt. You don't have to deal with all dumps or any free torrent / rapidshare all stuff.



Try Before Buy

TestkingPDF offers free demo of each product. You can check out the interface, question quality and usability of our practice exams before you decide to buy.

<http://www.testkingpdf.com>

Valid test online & stable pass king & latest PDF dumps

Exam : **MB2-700**

Title : Microsoft Dynamics CRM
2013 Applications

Vendor : Microsoft

Version : DEMO

NO.1 Which service schedule component should you use to measure skill levels?

- A. resource group
- B. resources
- C. capacity planning
- D. selection rule

Answer: C

NO.2 When you qualify a lead, which two records will also be created?(Choose TWO)

- A. Account
- B. Contract
- C. Campaign Response
- D. Opportunity
- E. Contact

Answer: D,E

NO.3 You are adding resources to a resource group. Which three resource types can you add?
(Choose Three)

- A. facility
- B. business unit
- C. resource group
- D. name
- E. users

Answer: A,C,E

NO.4 What role do keywords play in the Knowledge Base?

- A. Keywords are only used to manage the Knowledge Base.
- B. Keywords relate similar cases to each other
- C. Keywords are used to search for articles.
- D. Keywords define the subject tree.

Answer: C

NO.5 You schedule time off for a resource in Microsoft Dynamics CRM. How are the affected days displayed in the service calendar?

- A. as a red block
- B. as a green block
- C. as a blue block
- D. as an orange block

Answer: A

NO.6 A user reports that he cannot delete a Knowledge Base article template.

You need to ensure that the user can delete the template.

What should you do?

- A. Delete all articles associated with the article template.
- B. Unpublish the article template.

- C. Ensure that the user has the Delete Article permission enabled.
- D. Deactivate the article template.

Answer: A

NO.7 A company has resellers who purchase routine support cases at no cost.

A reseller plans to purchase additional support cases at a cost.

What should you create?

- A. An incident-based template
- B. A time-based template
- C. A contract template
- D. A contract allotment

Answer: A

NO.8 Which action is possible directly from the All Contracts view?

- A. Delete an active contract by using the Delete button.
- B. Delete a canceled contract by using the Delete button.
- C. Set an on-hold contract to Active by using the Release Contract button.
- D. Set an on-hold contract to Active by using the Activate button.

Answer: D

NO.9 In which two circumstances does the autosave process save changes to Lead records?(Choose TWO)

- A. When a user exits a changed record
- B. Every 30 seconds
- C. When a user creates the record
- D. Every 120 seconds
- E. Every time a user moves the focus out of an edited field

Answer: A,B

NO.10 You need to edit a Quote.

Which quote status will allow you to make changes to the Quote?

- A. Open
- B. Active
- C. Revise
- D. Draft

Answer: D